

**Mission Leader:**

- Mr S.S. Teo, Chairman, Singapore Business Federation, and Managing Director, Pacific International Lines Pte Ltd

**Deputy Mission Leader:**

- Mr Omar Shahzad, Group CEO, Meinhardt (Singapore) Pte Ltd

**Mission Secretariat:**

- Mr Cody Lee, Assistant Executive Director (Americas, Europe, Middle East, Africa & South Asia), Global Business Division, Young Business Leaders Alliance, Singapore Business Federation
- Ms Eileen Lee, Senior Manager (Middle East, Africa, South Asia), Global Business Division, Singapore Business Federation

No	Company / Organisation	Company Profile	Products & Services	Wishes to Meet
1.	<p><b>Pacific International Lines (Pte) Ltd</b> <a href="http://www.pilship.com">www.pilship.com</a></p> <p>Mr S.S. Teo Managing Director</p>	<p>Pacific International Lines is ranked 11th amongst the top containership operators in the world, owns and operates a fleet of about 180 vessels. Headquartered in Singapore, PIL operates services at over 500 locations in 100 countries to Far East, Africa, Americas, Europe, Black Sea, Middle East, Indian sub-continent, Oceania and Southeast Asia.</p> <p>PIL has also diversified into logistics related activities such as supply chain management, consolidation/distribution facilities, warehousing, multi-modal services, container depot/terminal operations, container manufacturing/repairs, ship recycling, marine services as well as having interests in ship agencies worldwide.</p>	<ul style="list-style-type: none"> <li>• Ship owner and operator</li> <li>• Shipping agencies</li> <li>• Supply chain management</li> <li>• Consolidation / distribution facilities</li> <li>• Warehousing</li> <li>• Multi-modal services</li> <li>• Container depot / terminal operations</li> <li>• Ship recycling, marine services</li> <li>• Real estate</li> </ul>	
2.	<p><b>Meinhardt (Singapore) Pte Ltd</b> <a href="http://www.meinhardtgroup.com">www.meinhardtgroup.com</a></p>	<p>Meinhardt Group with over 60 years' experience, provides the full spectrum of design, engineering</p>	<ul style="list-style-type: none"> <li>• Architecture, Planning &amp; Urban Development</li> </ul>	<p><b>Wish to Meet (Qatar):</b></p> <ul style="list-style-type: none"> <li>• Qatari Diar / Qatari Diar VINCI</li> </ul>

	<p>Mr Omar Shahzad Group CEO</p>	<p>and project management services. Annually the Group undertakes projects worth US\$20 billion and ranks among the largest independent engineering firms globally by revenue, with over 4,500 professional staff working in 47 offices worldwide.</p> <p>Meinhardt has been involved with some of the world's most complex and iconic projects including Marina Bay Financial Centre (Singapore), SIN-KUL High Speed Rail, Hamad International Airport Expansion (Qatar), The Pearl Viva Bahriya (Qatar), Vendome Mall (Qatar), Qur'anic Botanic Garden (Qatar) and Qatar Green Line (Qatar).</p> <p>The Middle East and Africa region has become one of our fastest growing businesses in recent years, employing over 450 staff across 11 offices.</p> <p>Meinhardt Qatar is a branch office of Meinhardt (Singapore) Pte Ltd, part of the Meinhardt Group.</p>	<ul style="list-style-type: none"> <li>• Lead Consulting</li> <li>• Project Management</li> <li>• Engineering Consulting <ul style="list-style-type: none"> <li>○ Capabilities in Civil &amp; Infrastructure</li> <li>○ Structural Engineering</li> <li>○ Mechanical, Electrical and Plumbing (MEP) Engineering</li> <li>○ Water &amp; Environment</li> <li>○ Façade Engineering</li> <li>○ Environmentally Sustainable Designs (ESD)</li> <li>○ Fire Performance Engineering</li> <li>○ Integrated Design Management</li> <li>○ Specialist Lighting</li> <li>○ Mission Critical Facility Design</li> </ul> </li> </ul>	<p>Construction</p> <ul style="list-style-type: none"> <li>• Qatar Real Estate Investment Company (Alaqaria)</li> <li>• Lusail Real Estate Development Company</li> <li>• Public Works Authority (Ashghal)</li> <li>• Qatar General Electricity &amp; Water Corporation (Kahramaa)</li> </ul> <p>---</p> <ul style="list-style-type: none"> <li>• Developers</li> <li>• Architects</li> <li>• Engineering Consultants (Civil &amp; Structural, MEP)</li> <li>• Contractors</li> </ul>
<p>3.</p>	<p><b>Archicom Singapore Pte Ltd</b> <a href="http://www.archicom-acm.com">www.archicom-acm.com</a></p> <p>Mr Liew Kah Mun Managing Director</p>	<p>ARCHICOM Singapore Pte Ltd, a company established since 2004, an ISO 9001, ISO 14001, ISO 22301 and OHSAS 18001 accredited manufacturer of Aluminium Composite Panel, Aluminium Honeycomb Panel and Aluminium Stonewool Panel under the brand name of ARCHICOM™</p> <p>ALL ARCHICOM™ products are fully complied with the fire safety requirements set forth by Singapore Civil Defense Force and many other countries with maximum classifications to be used in Interior and Exterior Façade Cladding and Roofing Shelter</p>	<ul style="list-style-type: none"> <li>• FR Grade Aluminium Composite Panel (from 2mm up to 10mm thick)</li> <li>• Aluminium Honeycomb Panel (from 6mm up to 250mm thick)</li> <li>• Aluminium Stonewool Panel (from 25mm up to 250mm thick)</li> <li>• Other Surface Materials such as Stainless Steel, Zinc, Copper, Titanium sandwiched panels are available</li> <li>• Coating Finishes: PVDF, NANO, FEVE, PE</li> </ul>	<p><b>Wish to Meet (Qatar):</b></p> <ul style="list-style-type: none"> <li>• Qatar Primary Materials Company</li> <li>• Alutec Qatar</li> <li>• Profession Alumnum Company</li> <li>• Jafco Aluminium &amp; Steel Co WLL</li> <li>• Assaco Design Metal Constructions WLL</li> <li>• Tech Star Trading &amp; Distribution Co WLL</li> <li>• Everest Aluminium</li> <li>• Qatar Meta Coats WLL</li> <li>• Alu Nasa</li> </ul>

		<p>Projects with NO restriction to height control.</p> <p>Being a Singapore manufacturer, we committed ourselves in producing quality products and provide strong technical supports to our valued customers.</p>	<ul style="list-style-type: none"> <li>• Colours: Solid, Metallic, Sparkling, Primateque, Timber, Marble, Granite, Special Images</li> </ul>	<ul style="list-style-type: none"> <li>• Boston Aluminium &amp; Glass Co LLC</li> <li>• Azdah</li> <li>• Skywall Aluminium &amp; Glass</li> </ul> <p>---</p> <ul style="list-style-type: none"> <li>• Façade Cladding Contractors</li> <li>• Distributors / Wholesaler of Building Materials</li> <li>• Fabricators</li> </ul>
4.	<p><b>CrimsonLogic Pte Ltd</b> <a href="http://www.crimsonlogic.com">www.crimsonlogic.com</a></p> <p>Mr Mike Yap Senior Director Middle East and Africa</p>	<p>CrimsonLogic is a trusted partner to governments and businesses globally. For 30 years, the Group has partnered with customers to innovate sustainable world-class solutions, products and services in Trade Facilitation, eJudiciary and Digital Government, enabling digital transformation that positively impact lives and communities.</p> <p>Headquartered in Singapore and with 30 years of experience, we have a deep understanding of the way agencies work, interact and deliver services. TradeNet®, eJudiciary, eStamping and CertOfOrigin are some of our world’s first innovations being used every day by government agencies worldwide.</p> <p>Our solutions span across the globe - Bahrain, Canada, Chile, China, Ghana, India, Madagascar, Mauritius, Mozambique, Panama, Saudi Arabia, Singapore, Trinidad &amp; Tobago, the United Arab Emirates, and many other countries.</p>	<ul style="list-style-type: none"> <li>• <b>Chrysalis:</b> A highly configurable and flexible core engine, with proprietary form technology and best practices based workflow to provide a comprehensive suite of legal products. Chrysalis is used in the Legal industry</li> <li>• <b>Coherence:</b> A suite of digital government products, aimed at generating efficiency and transparency for government, businesses and citizens.</li> <li>• <b>Trade Facilitation Platform (TFP):</b> An end-to-end web-based suite of products that manages and facilitates trade processes between Government and the Trade communities.</li> </ul>	<p><b>Wish to Meet (Qatar):</b></p> <ul style="list-style-type: none"> <li>• Customs Authority</li> <li>• Ministry of Justice representatives</li> <li>• eGovernment related government officials</li> </ul>

5.	<p><b>Cutech Process Services Pte Ltd</b> <a href="http://www.cutechgroup.com">www.cutechgroup.com</a></p> <p>Mr Nachimuthu Arunachalam Director</p>	<p>Cutech Group, a company headquartered in Singapore with branches in various parts of the globe, is expertise in providing Engineering, Fabrication &amp; Inspection services to the Marine, Oil and Gas, Petrochemical, and Process Industries.</p> <p>Since its inception, Cutech has successfully grown to become a multi-national manufacturer with factories in Singapore, Indonesia, Malaysia and India reflecting the demand for its engineered products. We are capable of manufacturing wide range of modular system steel structures, equipment such as vessels, tower, heat exchanger, filters, piping lines, etc.</p>	<p>Fabrication Skids and Modules:</p> <ul style="list-style-type: none"> <li>• Water Treatment Packages</li> <li>• Processing Skids</li> <li>• Solar Projects</li> </ul> <p>Engineering Products</p> <ul style="list-style-type: none"> <li>• Engineering drafting services</li> <li>• Design Engineering Services on Skids &amp; Modules</li> </ul> <p>Maintenance Services</p> <ul style="list-style-type: none"> <li>• Heat Exchanger &amp; Tanks Cleaning &amp; Inspection</li> <li>• Hydro Testing Services</li> <li>• Shutdown and Maintenance Inspection</li> </ul> <p>NDT &amp; Advance NDT</p> <ul style="list-style-type: none"> <li>• Non Destructive Testing (NDT) Services</li> <li>• Advanced NDT Service (PAUT, TOFD, IRIS, LRUT, IR, MFL etc.)</li> <li>• Rope Access Services</li> <li>• Gamma Scanning Services</li> </ul>	<p><b>Wish to Meet (Qatar):</b></p> <ul style="list-style-type: none"> <li>• Ministry of Energy &amp; Industry</li> <li>• Qatar Petroleum</li> <li>• Qatar Petrochemical Company</li> <li>• ABM Qatar</li> <li>• Qatargas</li> </ul> <p>---</p> <ul style="list-style-type: none"> <li>• Oil &amp; Gas</li> <li>• Petrochemical</li> <li>• General Trade of Food &amp; Consumer Goods</li> </ul>
6.	<p><b>Formula One Furniche Pte Ltd</b> <a href="http://www.formulaonefurniche.website">www.formulaonefurniche.website</a></p> <p>Ms Shalini Kamal Sharma Group Managing Director</p>	<p>Formula One Furniche has set industry standards by tailoring products, services and solutions to hotels, palaces, resorts and service apartments that exceed expectations.</p> <p>They are the only company in the world to provide a full range of FF&amp;E Products, Services, Technology and Hospitality Solutions to hotel chains spanning the globe, regardless of location, specifications, budget with a focus on sustainability.</p>	<ul style="list-style-type: none"> <li>• Furniture &amp; Lighting</li> <li>• Soft Furnishings</li> <li>• Window Treatments</li> <li>• Bath accessories &amp; Amenities</li> <li>• Bespoke and Custom</li> </ul>	<p><b>Wish to Meet (Qatar):</b></p> <ul style="list-style-type: none"> <li>• Ezdan Real Estate</li> <li>• Katara Hospitality</li> <li>• Al Rayyan Hospitality</li> </ul> <p>---</p> <ul style="list-style-type: none"> <li>• Decision makers and specifiers in the hospitality industry with ongoing and upcoming</li> </ul>

		<p>Their exclusive range of products and services, ability to customize and uncompromising quality have earned them the respect and trust of their long serving clients. Their Philosophy: If you can dream it, we can make it.</p> <p>A multiple award winning company where people truly care about making a difference and share a common commitment to quality and service the company offers start-to-finish solutions for every project.</p> <p>Awards: Spirit of Enterprise 2008, Successful Entrepreneur 2010, Super Brands 2011, Singapore Excellence Award 2011/2012 Super Brand/Singapore's Choice Award 2012-2013 Promising 500/2012 TOP 100 Singapore 2012-2013 Asia Business Brands Award 2013-2014</p> <p>Top 25 Prestige Award, 2014 Singapore Enterprise Awards 2016, SINGAPORE LUMINARY AWARD 2016-2017 ASIA PACIFIC, ENTREPRENEURSHIP AWARDS (APEA) 2016 ASIA'S GREATEST BRANDS/ ASIA'S GREATEST LEADERS/THE BIZZ 2017, ALBERT NELSON MARQUIS LIFETIME ACHIEVEMENT AWARD</p>		<p>hospitality projects</p> <ul style="list-style-type: none"> <li>Interior designers and architects</li> </ul>
7.	<p><b>Smart Consulting Solutions Pte Ltd</b> <a href="http://www.smartconsulting.com.sg">www.smartconsulting.com.sg</a></p> <p>Mr Hiras Kariyattil Muthunny Chief Marketing Officer</p>	<p>Smart Consulting Solutions Pte Ltd is a niche provider of big data analytics and business intelligence solutions, headquartered in Singapore. We solve real world business problems by using advanced optimization techniques, which results in additional revenue gain, cost reduction, increase in operational efficiency and reduced risk.</p>	<ul style="list-style-type: none"> <li><b>Score Builder</b> A product to automate the process of assessing credit risk</li> <li><b>Loan Origination System</b> LOS is developed to support the loan application process and allows banks to monitor and control end to end activities</li> </ul>	<p><b>Wish to Meet (Qatar):</b></p> <ul style="list-style-type: none"> <li>Al Jazeera</li> <li>Qatar National Bank</li> <li>Qatar Central Bank</li> <li>Doha Bank</li> <li>Mannai Infotech</li> </ul> <p>---</p>

			<ul style="list-style-type: none"> <li>• <b>MEROS (Media Revenue Optimization System)</b> A suite of revenue management products. This helps broadcasters to forecast ratings, sign and most profitable deals with advertisers/agencies and choose the best schedules for airing commercial spots and promos (May lead to 4% or above revenue gain)</li> <li>• <b>POT (Portfolio Optimization Tool)</b> State-of-the-art tool for portfolio managers to determine the portfolio of assets which best balances risk and return</li> <li>• <b>Retail Analytics System</b> A comprehensive suite of analytics products for retailers including an inventory Management System. Recommendation engine to make personalized offerings to customers</li> <li>• Smart City projects and custom data analytics services based on request</li> </ul>	<ul style="list-style-type: none"> <li>• Banks and non-banking financial institutions</li> <li>• Broadcasting companies</li> <li>• Retail companies</li> <li>• Insurance companies</li> <li>• Any companies who would like to use data analytics &amp; optimization technologies</li> </ul>
8.	<p><b>Spanners International Pte Ltd</b> <a href="http://www.spanners.com.sg">www.spanners.com.sg</a></p> <p>Ms Tricia Yeo Operations Manager</p> <p>Mr Goh Teck Wee Sales Manager</p>	<p>Established in 1969, Spanners International Pte Ltd is a leader in the field of engineering and manufacturing. Spanners has provided innovative electrical engineering solutions for power utilities both locally and in the region. With continued research and product development, Spanners continues to grow as one of the largest manufacturers of switchboards and electrical enclosures in Singapore.</p>	<ul style="list-style-type: none"> <li>• Switch boards and electrical enclosures</li> <li>• Design according to IEC standards</li> <li>• In-house manufacturing and fabrication</li> <li>• In-house assembly of electrical boards</li> <li>• Delivery and Site Installation</li> </ul>	<p><b>Wish to Meet (Qatar):</b></p> <ul style="list-style-type: none"> <li>• Qatar General Electricity and Water Corporation (Kahramaa)</li> </ul>

9.	<p><b>tryb Pte Ltd</b> <a href="http://www.trybgroup.com">www.trybgroup.com</a></p> <p>Mr Lien Choong Luen Chief Operating Officer</p>	<p>tryb is a financial infrastructure company that invests in, operates and aggregates growth stage and middle market financial technology companies. Our companies transform institutions and enable them to shape the future of financial services in the ASEAN and Asian region by harnessing a young and growing consumer economy, addressing large underbanked populations, and overcoming higher cost legacy technologies, while complying with local regulatory regimes.</p>	<ul style="list-style-type: none"> <li>• tryb enables better access to global capital markets for underserved consumers of credit in ASEAN.</li> <li>• We acquire, develop and operate financial technology for institutions in trade finance, SME finance and micro-credit.</li> <li>• Buy and build financial technology companies to accelerate revenue growth and drive margin expansion with tryb's ASEAN ecosystem.</li> <li>• Build and implement technology projects with local entrepreneurs and partners in ASEAN to extend our infrastructure network.</li> <li>• Drive growth for tryb's ecosystem companies through cross-selling and streamlining operations to achieve economies of scale.</li> </ul>	<p><b>Wish to Meet (Qatar):</b></p> <ul style="list-style-type: none"> <li>• Qatar Financial Centre</li> <li>• Qatar National Bank (fintech department)</li> <li>• Qatar Islamic Bank (fintech department)</li> <li>• Commercial Bank of Qatar (fintech department)</li> <li>• QPay</li> <li>• KPMG Qatar</li> </ul> <p>---</p> <ul style="list-style-type: none"> <li>• Fintech start-ups in the peer-lending space, core-banking, treasury, compliance, process digitisation / automation.</li> <li>• Bank corporate venture arms</li> <li>• Central banks</li> <li>• Investors, family offices seeking Fintech exposure</li> </ul>
10.	<p><b>Enterprise Singapore</b> <a href="http://www.enterprisesg.gov.sg/">www.enterprisesg.gov.sg/</a></p> <p>Mr Nur Iman Aris Centre Director International Enterprise Singapore</p> <p>Mr Sugumaran Devaraja Centre Director International Enterprise Singapore</p>	<p>Enterprise Singapore is the government agency championing enterprise development. Its vision for Singapore is a vibrant economy with globally competitive Singapore companies.</p> <p>International Enterprise Singapore and SPRING came together on 1 April 2018 as a single agency to form Enterprise Singapore. Its mission is to grow stronger Singapore companies by building capabilities and accessing global opportunities, thereby creating good jobs for Singaporeans.</p>	<p>We offer a wide range of services in over 35 locations around the world by providing market information and assisting enterprises to export, develop their business capabilities and find overseas partners</p>	<ul style="list-style-type: none"> <li>• Ministries, government agencies, and all companies interested to do business with Singapore companies.</li> </ul>

		<p>The agency works with committed companies to build capabilities, innovate and internationalise. It also supports the growth of Singapore as a hub for global trading and startups. As the national standards and accreditation body, Enterprise Singapore builds trust in Singapore's products and services through quality and standards.</p> <p>With its global network in over 35 locations spanning developed and developing markets, the agency connects businesses with relevant Singapore-based companies for the business expansion by:</p> <ul style="list-style-type: none"> <li>• Helping to identify and cultivate relationships with Singapore based partners that have a pan-Asian or global presence</li> <li>• Keeping companies abreast of the latest business trends and opportunities</li> </ul>		
11.	<p><b>Singapore Business Federation</b> <a href="http://www.sbf.org.sg">www.sbf.org.sg</a></p> <p>Mr Cody Lee Assistant Executive Director (Americas, Europe, Middle East, Africa &amp; South Asia) Global Business Division Young Business Leaders Alliance</p> <p>Ms Eileen Lee Senior Manager (Middle East, Africa &amp; South Asia) Global Business Division</p>	<p>As the APEX business chamber, the Singapore Business Federation (SBF) champions the interests of the business community in Singapore in trade, investment and industrial relations.</p> <p>Nationally, SBF acts as the bridge between the government and the businesses in Singapore to create and enhance a conducive business environment.</p> <p>Internationally, SBF represents the business community in bilateral, regional, multilateral fora for the purpose of promoting trade expansion and business networking.</p>	<ul style="list-style-type: none"> <li>• Briefings, Seminars, Conference, Talks and Workshops</li> <li>• Trade and Investment Opportunities</li> <li>• Business Matching</li> <li>• Feedback and Networking Sessions</li> <li>• Meetings with Overseas Delegations</li> <li>• Global Asia Hub Programme</li> <li>• Mentorship and Business Continuity Management Programmes</li> <li>• Advocacy</li> <li>• ICC Publications</li> </ul>	<ul style="list-style-type: none"> <li>• All companies interested to do business with Singapore companies.</li> </ul>



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